

# PERFORMANCE CONTRACTING

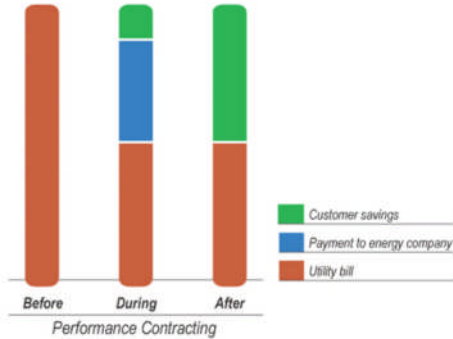
www.energyctrl.com

CAPITAL IMPROVEMENTS THROUGH GUARANTEED SAVINGS

## Solutions from an award-winning expert



Energy Control Inc. (ECI) is an Energy Service Company (ESCO) for the state of New Mexico and can offer customers Performance Contracting services based on a guarantee in building energy performance.



## KEY BUILDING SYSTEMS

- Heating & Cooling Plants
- Air Distribution Systems
- Mechanical Equipment
- Environmental Controls
- Lighting Systems
- Other Special Systems

## Minimal or no Up-front Funding

ECI Performance Contracting services offer significant benefit because projects may be implemented with no upfront funding. Energy measures can result in annual expenses less than before the upgrade creating opportunities for term funding.

## HOW IT WORKS

- **Guaranteed Results;** A written guarantee is offered based on summarized cost reductions for equipment efficiency modifications and other measures
- **Annual Payments through existing Budgets;** The owner enters into a long-term installment payment contract or lease purchase agreement of up to 25 years for the evaluation, recommendation, purchase, and installation of energy conservation measures
- **ESCO Services Contract;** ECI as the ESCO provides a package of services and guarantees the savings. ECI recommends all PC Agreements include a contract for Performance Monitoring.
- **Measurement & Verification;** Energy savings are analyzed and recorded to verify savings are being met

ECI is able to fine-tune a facility and create a smart, clean and green building.



**Value Added** As utility costs continue to increase, operations and Capital budget savings represent a greater economic value. Improving operating efficiency can mean big dollar and resource savings. These improvements also offer Facilities the potential to increase sustainability over the long term.

## TECHNOLOGY SOLUTIONS

- LEED Design/Build ESCO Services
- Intelligent Building Automation
- Energy Planning & Analysis

## BENEFITS

- No Capital Expenditure
- Reduced Maintenance & Operations
- Sustainable Energy Measures



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A DIVISION OF OPTERRA ENERGY

Using technology to improve the use of energy and create a better environment